



# The WAHI Inspector

Vol. XV, No. 8

August 2011

Editor: Nicholas Petrie

## Upcoming Meetings

### Central Wisconsin Chapter

Wednesday, August 17

Social 6 p.m., dinner/meeting 6:30 p.m.

*Palms Supper Club Steak House*  
5912 Bus. Hwy 51, Schofield

Speaker: Heating specialist.

### Chippewa Valley Chapter

Wednesday, August 10

Dinner 6 p.m., meeting 6:30 p.m.

*Jade Garden Restaurant*  
3620 Gateway Dr., Eau Claire

Speaker: Dave Paulson from Certainteed on hard board siding.

### Fox Valley Chapter

Tuesday, August 16

Roundtable 6 p.m., dinner 6:45 p.m.,  
speaker 7:15 p.m.

*The Main Event Steakhouse*  
1727 Freedom Rd., Little Chut

Speaker: Andy Geiger of Fuhrmann Heating  
& Cooling on air conditioning units.

### Madison Chapter

Thursday, September 15 (no summer mtgs)

Roundtable 6 p.m., dinner/meeting 6:30 p.m.,  
speaker 7 p.m.

*Rex's Inkeeper*

301 N. Century Ave., Waunakee

Contact Education Chair Ron Miller with  
speaker ideas at [rminspections@aol.com](mailto:rminspections@aol.com).

### Milwaukee Chapter

Tuesday, August 9

Social 6 p.m., dinner 6:30 p.m., meeting 7 p.m.

*Klemmer's Banquet Center*

104th & Oklahoma Ave., West Allis

Meet at 6 p.m., depart 6:15 sharp for Accu-  
rate Basement Repair job site tour. Return to  
Klemmer's for dinner/meeting.

## From the President Fishing for Clients



I hope this finds all of you busy in this hot summer and enjoying your favorite warm weather sport.

Mine is fishing, and those of you who know me know that I am quite good at it. The process is simple. You pick a species, a body of water, and the right location. Next, choose a lure or bait, as well as the right size hook -- not too big, not too small. Then put the bait in front of them. Those fish just can't resist me. Easy right?

You are now asking yourself, what the heck is he getting at?

My point is that marketing is like fishing. We need to choose a species -- the kind of client we want on our hooks. We choose a body of water -- the place to find our clients -- maybe a Realtor's office, a coffee shop bulletin board, or our clients' homes via US mail or email. The bait is the kind of lure you're using -- a monthly newsletter, business cards, brochures. Put the right bait in front of them and they will bite. The hook is the content in your message -- that's what really grabs them.

You have all heard the adage that inspecting is the easy part of being a home inspector. The hard part is the marketing. I encourage you to think about fishing when you address your marketing plan.

On another topic, I've been to several non-WAHI training seminars in the last month. I believe that there is never too much education in our line of work. Occasionally I see other members at the training sessions, and that is a good thing -- but I wonder how many other WAHI members attend training outside of WAHI. I almost always walk away with new information, or at least new contacts.

At this last seminar, I did talk to an insurance carrier of E&O insurance for home inspectors. I am excited to say they are ready to give WAHI members a large discount on insurance. But there's a catch. The carrier is aware of our arbitration system and is in favor of how it works to quell frivolous law suits. The carrier would like to see around 110- 120 members sign up to increase the volume. The added participation will

continued on p. 2

# President

continued from p. 1

increase the discount on policies. The insurance carrier is an A rated carrier and the policy is a good policy. I am in contact with board members at this time and will have more information for you in the next issue of the WAHI newsletter.

I hope you have signed up for the Office Max WAHI card. I have, and it is an easy thing to do and the savings are real and immediate.

We're planning the Fall Seminar and it's coming together fast. Please keep in mind that it will be the first part of November and we'll have the Peer Review and education house on Friday and regular seminar on Saturday. Watch the WAHI newsletter for more information.

I want to wish you all a successful fishing trip this summer!

Mike Von Gunten

## Bowing or Cracked Walls? Wet Basement?



**We Fix Bad Basements...Right!**

- Bowed Walls
- Foundation Settlement
- Basement Wall Cracks
- Water Problems
- Damp Crawl Space
- Egress Windows



*Eric T.*

**Free Estimates • Financing Available  
Transferrable Warranty**

*Call Today*



# 733-4ABT



**www.CALLABT.com**

**1-800-967-4228 • 2100 American Dr., Neenah • 920-733-4228**

# Chapter Meeting Highlights



Our next meeting will be Wednesday, August 17th. Meetings are held on the third Wednesday of the month at Palms Supper Club Steak House, 5912 Bus. Hwy 51 in Schofield. Social hour begins at 6 p.m. and dinner at 6:30 p.m. The cost to attend a monthly chapter meeting is \$25 with dinner or \$10 without the meal. Contact Rich Duerkop with any questions at 715-241-8222 or e-mail [americansentry1@charter.net](mailto:americansentry1@charter.net). Our speaker will be a heating specialist.



At our July meeting, Jerry Schneider gave the group an update as to what was going on at the WAHI state level. Jerry is our representative for our group and keeps us inform as to what is happening through out the state. After that, Jason Barnes from Certified Heating and Plumbing was our main speaker. Jason discussed some updated plumbing code regarding side wall venting for a sanitary sewer pipe on residential homes. He also touched on proper roof venting for plumbing stacks. We reviewed a number of onsite photos shared by some of our members, and Jason discussed the problems and methods of correction for a number of plumbing related piping and venting issues.

Our next meeting will be Wednesday, August 10th at Jade Garden Restaurant, 3620 Gateway Dr., Eau Claire. The dinner begins at 6 p.m., meeting at 6:30 p.m., usually followed by a Q&A period. The cost of the meeting is \$20, which includes a buffet supper (tip extra). Our speaker will be Dave Paulson, representing the Certaineed fiber cement board type siding. He will cover what to look for when inspecting cement siding applications. We usually follow up, if time permits, with onsite photos. We ask any member to bring some pictures regarding siding issues so that we can discuss them with our speaker and amongst the group.



For our July meeting, we visited two homes in DePere (see photos). One had a new foundation and the other was a remodel/addition.

The next meeting will be held Tuesday, August 16th at The Main Event Steakhouse, 1727 Freedom Rd., Little Chute. Cocktails and roundtable discussion start at 6 p.m., 6:45 dinner, 7:15 speaker, meeting to follow. Our August speaker will be Andy Geiger of Fuhrmann Heating and Cooling. Andy will address the topic of air conditioning units.





The Madison chapter's next meeting will be on Thursday, September 15th. Enjoy your summer and we look forward to seeing you in the fall! Contact Education Chair Ron Miller with speaker ideas at [rminspections@aol.com](mailto:rminspections@aol.com).



Affiliate member Accurate Basement Repair LLC (Owner Chris Mancuso and Paul Vacarro) has graciously agreed to let our members view one of their current job sites on Tuesday August 9th. The job includes excavating three walls, wall straightening and rebuilding, settlement stabilization/piering, corefill and rebar, concrete work, drain tile, sump pump and steel reinforcement braces. At this site you'll see various systems of the foundation typically not visible during a home inspection. Meeting cost remains the same at \$25 for dinner and education.

6 p.m. – Meet at Klemmer's

6:15 p.m. – Depart to the Greenfield property. Plan to carpool, limited parking in the area.

6:35 to 7:40 p.m. (approx) – Tour property

7:40 p.m. – Return to Klemmer's for dinner, and continued discussion about the property.

## Work Scope.

Yet another home inspection software first —  
**Now available in HomeGauge 4.4!**

- Perform detailed quotes including pictures and your contract (great for energy professionals and contractors)!
- For Home Inspectors: Work Scope can be an extra service option during the inspection!
- Provide estimates and include protocols of the repairs to ensure quality work.
- Provide better service than your competition and create *Standout Status* with HomeGauge's all new Work Scope.

Watch our Work Scope tour and get a free 30 day trial at [HomeGauge.com/workscope](http://HomeGauge.com/workscope)



# Judgement Calls

By Nick Petrie

Recently, I had an opportunity to look at several other inspector's reports for homes I had also inspected. I always love the chance to learn from other inspectors, and in this case, to see how my fellow inspectors report their findings. In this last round, I was struck most of all by how each inspector used report summaries differently to categorize their findings.

I won't specifically discuss other inspectors' reports or methods here. My goal isn't to talk about the best way to categorize any repair, although I certainly have opinions on the subject. But this is a topic worth discussing because how we summarize our findings has an impact on our client and his home purchase. And his Realtor. And your attorney.

My report summary contains four basic sections: "Major Concerns", "Safety Items", "Deferred Cost Items", and "Maintenance Items and Other Repairs". My guess is that most inspectors using report summaries have similar categories.

Usually, placing a repair in a given category is, for me, fairly automatic. Badly bowed basement or ruined roof? That's a Major. Gas leaks or weird wiring is a Safety issue. Old furnace running beautifully? Deferred Cost, plan to repair or replace. Basic grading, damaged trim, and poor paint fall into "Maintenance and Other Repairs". Seems simple, right?

Some repairs aren't so clear. What about an old front porch with a few cracked joists and a rotten support post? Is it a Major because it's structural? Maybe it's a Safety item since, if those items gave way, someone could get hurt. Or maybe it's an "Other" repair, because the repairs aren't particularly expensive – it's just a porch, and old porches almost always need work.

Damaged roof flashing is another good example. Cheap to fix, so just an "Other" repair, right? But if left unrepaired, roof leaks

can lead to big problems like mold, wall damage, etc. So it could also be considered a Major repair.

What about brick and stone exterior repairs? Tuck-pointing is basic maintenance, but masonry work can get expensive fast. Replacement of rusted lintels is definitely expensive, but also a slow-motion problem. Major Concern or Maintenance Item?

Fireplaces. Water stains. Plumbing repairs. Windows? Heck, windows are a topic all by themselves. There's more than one way to look at every repair, and each inspector has to make a judgment call multiple times for each house.

I've seen reports where the roof is completely shot, shingles falling off, but still not leaking. The inspector said it might need to be replaced in the next 5 years. I've seen reports where windows needing paint is called a significant issue. How do you as an inspector make those decisions?

Over the years, I've developed a methodology to help me categorize repairs. One of the most important considerations is immediacy. What happens if this repair is ignored? How expensive or significant is the consequence?

Another consideration is cost. I know inspectors who say – and write in their report – that anything over \$500 is a Major. But for a half-million dollar house, that seems a little low. Others say \$1,000. But for a fifty-thousand dollar house, that might be too high. For me, cost is part of the equation, but definitely not the whole enchilada. Because painting a house can cost five or ten grand, or more – but you'll never convince me that's anything but maintenance when it has to be done every five years or so.

The age of the house provides another lens through which to view the issue. Settlement in a hundred-year-old house is normal. But in a five-year-old house? Window rot in a hundred-year-old house is commonplace. But in a five-year-old house?

continued on p. 6

# Judgement

continued from p. 5

Some might say, what does it matter? You found the repair, that's what's important. But how you classify a repair can make a big difference to your client and his home purchase.

Calling something a Major Concern or Safety Hazards can become a reason for renegotiation, resulting in an actual repair or a reduced purchase price. These categories contain repairs most often considered defects, so a buyer could, if necessary, get out of the transaction. Because I always recommend a specialist evaluation, repair estimates make the realities and importance of the repair more clear to the client.

Maintenance items, on the other hand, are often accepted as part of buying a home, no matter how gently used. Ballpark pricing, a few hundred here or there. Unless the problem is bigger than you think. Early in my career, I found a leak at the first shutoff on the water main. It looked a lot like a bad valve. But the main was old, and made of lead, and the valve was very close to the concrete. At the inspection, I said it was a Major Concern and got grief from the Realtor until the estimates came rolling in. Three different plumbers determined that the pipe had to be replaced to the street, at a cost of \$3,000. Now, instead of grief, I get a lot of work from that Realtor. It definitely helps to be right.

But we can't call everything a Major or we'll get ignored – the inspector who cried wolf.

Every inspector has to make these decisions for him or herself, every day. Judgment calls, based on the inspector's experience. That's our job, after all. To inspect and report, to provide our opinion.

A great chimney looks great. A bad chimney looks bad. Those calls are easy. But what about all the rest of them, that wide field in between, from "mostly OK" to "semi-crummy"?

There, my friends, is where we really earn our money.

One last note: I know that some inspectors still don't use summaries in their reports. Those inspectors doubtless have their reasons, and state inspection statute does not require a summary. But I firmly believe that summarizing the findings of my inspections provides important information to my clients and to the other parties in the transaction. Which current repairs are the most important, and which repairs less so? Which are safety hazards? And what repairs should they anticipate in the next few years?

As you inspect this month, think about how you use your summary to categorize the information you provide to your client. If you don't provide a report summary, I urge you to consider it. As you talk with other inspectors at your chapter meetings and at the fall seminar, ask your peers about how they categorize repairs. It makes for an interesting conversation.

## Milw. Chapter August Meeting

Affiliate member Accurate Basement Repair LLC (Owner Chris Mancuso and Paul Vacarro) has graciously agreed to let our members view one of their current job sites on Tuesday August 9th. The job includes excavating three walls, wall straightening and rebuilding, settlement stabilization/piering, corefill and rebar, concrete work, drain tile, sump pump and steel reinforcement braces. At this site you'll see various systems of the foundation

typically not visible during a home inspection. Meeting cost remains the same at \$25 for dinner and education.

6 p.m. – Meet at Klemmer's  
6:15 p.m. – Depart to the Greenfield property.  
Plan to carpool, limited parking in the area.  
6:35 to 7:40 p.m. (approx) – Tour property  
7:40 p.m. – Return to Klemmer's for dinner,  
and continued discussion about the property.

# Where to Find E&O Insurance for Inspectors

Vincent, Urban, Walker and Assoc. Inc.  
139 S. Washington St.  
P.O. Box 8608  
Green Bay, WI 54308  
Contact: Debbie Catsuros at (920) 432-7246  
Offers many types and companies for  
quotes. Services individual inspectors. Fee is  
dependant on volume. Covers radon also.

Allen Insurance Group  
P.O. Box 1439  
Fort Valley, GA 31030  
Contact: Bob Person (ext. 172),  
Melissa or Heather (ext. 175)  
1-800-474-4472  
Great service, many choices and fee schedules.  
Covers radon also.

Citadel Insurance Services, LLC  
826 E. State Road, #100  
American Fork, UT 84003  
Contact: Adam Kling  
(801) 610-2704; Fax (801) 610-2701  
[www.inspectorproinsurance.com](http://www.inspectorproinsurance.com)  
General liability and errors & omissions  
insurance for home and building inspectors

FREA  
4907 Morena Blvd., #1415  
San Diego, CA 92117  
(800) 882-4410 or [www.frea.com](http://www.frea.com)  
Offers competitive rates, a low deductible  
and a package of other benefits. Rates for  
commercial and residential inspections; not  
based on volume or revenue.

## Home Systems Illustrated (Third Edition)

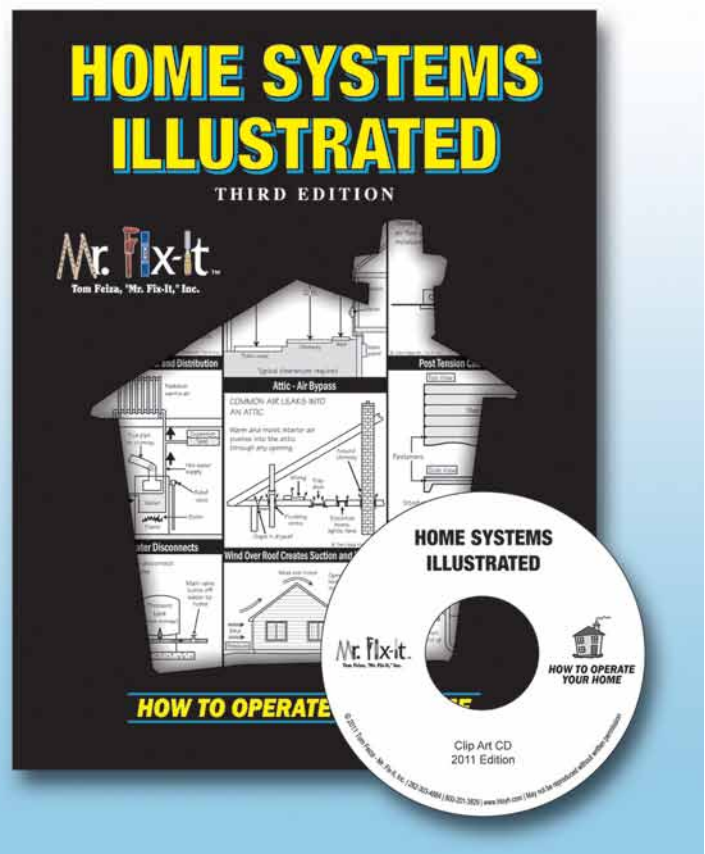
Over **1,200 Illustrations** of home systems and common problems, in two formats: a **443-page reference book** and **JPEG files** on a CD-R. Includes 162 Spanish illustrations. These illustrations will brighten your reports, marketing materials and website. Impress your customers and save time – an illustration is worth a thousand words! Price: \$249.95.

Visit our website at [www.htoyh.com](http://www.htoyh.com) to see all of our books and other marketing products that can give your business a boost.



Tom Feiza, "Mr. Fix-It," Inc.

[www.htoyh.com](http://www.htoyh.com)  
(800) 201-3829





17425 Gebhardt Rd.  
 Brookfield, WI 53045  
 Office: (262) 797-8181  
 Cell: (414) 588-5800  
 www.smokestacks.net



***What should I look for when I come across a masonry chimney that's covered by vinyl siding?***

I would tell you to inspect very carefully! Most of the time a homeowner will do this to cover up a chimney that is falling apart. I recommend seeing if you can visually peek behind some of the siding. I would also try and push the siding in, in different spots, and see if you can feel pieces of brick that have fallen off behind the siding. Finally, I would make sure that the cap/crown on the chimney is waterproof and has the appropriate overhang, and that any gas appliances have the correct liner.

If you have any doubts or concerns, I would recommend a specialist.

# FULL SERVICE

## Foundation Restoration and Waterproofing

***We've never missed a closing deadline!***

After your inspection is complete, if your buyer's/seller's property has signs of possible foundation repair or water seepage, we are ready to respond.



Super Service Award 2010  
Basement Waterproofing



Super Service Award 2010  
Foundation Repair

***Nationally Certified Foundation Repair Staff***



**Call: (414) 744-6900**  
 www.accuratebasementrepair.com • Milwaukee, WI

# Tips and Tidbits

## Membership Renewal

If you neglected to renew your membership by July 31st contact Julie Arnstein *immediately!* Payment must be made by August 10th (MasterCard or Visa only) to be included in the updated Membership Roster.

## 2011 Membership Roster

An updated Roster will be completed in August and posted on the WAHI website. Submit all updates (phone, email, website, etc.) to Julie Arnstein by August 10th to be included in the roster – [juliewahi@wi.rr.com](mailto:juliewahi@wi.rr.com), (877) 399-WAHI or fax (262) 785-6765. Updates are made to the general website membership listings throughout the year, the roster (PDF) is updated and posted on the website once a year.

The 2010 Membership Roster is available on the WAHI website at [www.wahigroup.com](http://www.wahigroup.com). To view the Roster (and print a copy should you choose) – from the home page click on the Members tab, then select Member Roster (PDF) in the drop down menu.

## WRA Booth

PR Chair Bob Turicik is again coordinating the WAHI booth at the upcoming Realtors' convention September 13-15. The convention is in Wisconsin Dells at the Kalahari Resort. If you are interested in volunteering your time to help staff the booth contact Bob at 920-892-7654 or [homereview@wi.rr.com](mailto:homereview@wi.rr.com).

## Office Max Discount

President Mike von Gunten investigated an Office Max corporate discount and they have agreed to extend the offer to all members of WAHI. Purchases can be made online at [www.OfficeMaxSolutions.com](http://www.OfficeMaxSolutions.com). The user name is wahi and the password is member1. In-store purchases require use of a WAHI Retail Connect Card. Print yours from page 12 in this newsletter. Office Max will laminate it for you on your first visit. See pages 11-12 of this

newsletter for further information and happy shopping, happy savings. Way to go Mike!

## Fall 2011 Training Seminar

Mark your calendar for our Fall Training Seminar on Friday, November 4th and Saturday, November 5th! We will hold our event at the Holiday Inn Neenah Riverwalk in Neenah, WI. Our Education Committee is hard at work finalizing our Saturday speaker line up as well as our Friday Education House. We hope you will also plan to join us for the Friday evening cocktail party in our vendor room and WAHI hospitality suite.

## Ride Along Program

In October of 2010, the Milwaukee chapter discussed starting a Ride Along Program, intended to assist new members as they embark on their business. Experienced members would allow a less-experienced member to accompany them on a home inspection. The idea was presented to the Board of Directors at the November board meeting and the program was approved. WAHI members interested in sharing their knowledge and experience with a fellow member are asked to contact Julie Arnstein. Julie will add their name to a list given to a member looking for guidance of this type. Contact Julie at (414) 299-9766 or (877) 399-WAHI or [juliewahi@wi.rr.com](mailto:juliewahi@wi.rr.com).

## Updating Your Contact Info

Please visit [www.wahigroup.com](http://www.wahigroup.com) and find your listing under the members tab on the home page. If you have recently moved or if your information is not correct/complete, please contact Julie at [info@wahigroup.com](mailto:info@wahigroup.com), (877) 399-WAHI or fax at (262) 785- 6765. Updates are listed every month in the WAHI Inspector.

## Member News

Share your Member News – joys, recognitions achieved, temporary setbacks (be they illness

continued on p. 8

# Tips and Tidbits

continued from p. 7

or injury), etc. Privacy should be recognized, and information provided must be okayed by the person involved. Send submissions to Julie at [juliewahi@wi.rr.com](mailto:juliewahi@wi.rr.com). Deadline for inclusion is the 20th of the month before the newsletter (ie. March 20th for the April issue).

## WAHI Legal Support (WLS)

Attorneys Roy Wagner and Gregory Kotsonis of von Briesen and Roper offer risk-free initial counseling to members with legal concerns. If further legal assistance is requested, the cost of the initial consultation will be included in the bill. Call (414) 276-1122. Note: The WLS program is completely independent of the WAHI Arbitration System.

## Chapter Secretaries

Chapter Secretaries are reminded to include upcoming speaker and topic information when submitting monthly meeting minutes to Julie Arnstein. The information will be included in the newsletter and will also be posted on our Web site at [www.wahigroup.com](http://www.wahigroup.com).

## Chapter Presidents

Please give your WAHI Board Member-at-Large an opportunity to share information from recent Board meetings. They are the liaison between your chapter and the WAHI Board.

## New Home Inspector Member

Nathan Littlefield  
629 A Waugoo Avenue  
Oshkosh, 54901  
(920) 252 2320  
[ndlittlefield@gmail.com](mailto:ndlittlefield@gmail.com)  
*Fox Valley Associate Member*

## Communication

All member-to-member or member-to-association disputes must go through the Membership Committee. A member going public with a member or association dispute will be grounds for disciplinary action. The Membership Committee will implement this policy. Members are to contact new Membership Committee Chair Rob Fischer at (414) 476-6879 or [inspectbyinsight@yahoo.com](mailto:inspectbyinsight@yahoo.com).

## WAHI Arbitration Program

All members are encouraged to make every effort to resolve homeowner/inspector disputes without outside help. When that is not successful, know that the WAHI Dispute Resolution Program is there for you. The process begins when the complainant (homeowner) contacts Resolute Systems, the program administrator, via mail at 1550 N. Prospect Ave., Milwaukee 53202, e-mail at [info@ResoluteSystems.com](mailto:info@ResoluteSystems.com) or their Web site at [www.resolutesystems.com](http://www.resolutesystems.com).

For more information contact Arbitration Committee Chair Tom Feiza at (262) 303-4884 or [tom@misterfix-it.com](mailto:tom@misterfix-it.com).

*The WAHI Inspector* is the official publication of the Wisconsin Association of Home Inspectors. Published monthly, deadlines are the 20th of the month before publication (ie. May 20th for the June issue).

Wisconsin Association  
of Home Inspectors, Inc.  
c/o 4590 S. Raven Lane  
New Berlin, WI 53151

414-299-9766 (Milwaukee)  
877-399-9244 (Toll-free)  
262-785-6765 (Fax)

[www.wahigroup.com](http://www.wahigroup.com)

Executive Director: Julie Arnstein  
[juliewahi@wi.rr.com](mailto:juliewahi@wi.rr.com)

# Member Updates

# A good business partner saves you money.

With OfficeMax® you will be able to save  
31% to 88% on office supplies you use every day!

As a valued Wisconsin Association of Home Inspectors (WAHI) member, we are inviting you to be a part of our special WAHI discount program through OfficeMax.

- WAHI Members-only pricing.
- Discounts from 31%-88% off list price via the OfficeMax® business website.
- WAHI pricing inside any OfficeMax® retail store via a Retail Connect Card.
- Impress® Print and Document Service discount pricing on business cards, brochures, and marketing material.
- Free, next day delivery on most items with a minimum \$50 purchase.
- Easy to navigate commercial website with custom shopping lists for quick and easy ordering.

To order visit: [www.OfficeMaxSolutions.com](http://www.OfficeMaxSolutions.com).

**Username:** wahi

**Password:** member1

Contact your WAHI program manager, Dan Nolan, for more information.

## Dan Nolan

Business Development Manager - Inside Sales

TEL: 877.633.2629 Option 2, Option 1, Ext. 6525 | FAX: 877.311.3715

EMAIL: [dannolan@officemax.com](mailto:dannolan@officemax.com)





# OfficeMax®

## GET DISCOUNTS WITH YOUR RETAIL CONNECT™ CARD

Below is your new OfficeMax Retail Connect™ Card. This card provides you with access to your company's prices on office supplies and printing services from OfficeMax ImPress™ at any of the nearly 900 OfficeMax retail locations.

To take advantage of your special pricing:

1. Take your card to the OfficeMax ImPress™ counter. With your first purchase, we'll laminate it for free.
2. The cashier will scan your card to pull up your company's pricing.
3. All items included in your agreement will be automatically priced at your special pricing, and instantly displayed at the register.



OfficeMax ImPress is your printing services resource. Whatever your printing needs, we can do it. And do it better. From training manuals to banners, our services deliver more than you ever imagined.

Some of the services available to you include:

- Digital Color
- Digital Black and White
- Binding and Finishing Services
- Posters, Banners and Signs
- Business Cards and Stationery



For the OfficeMax retail store nearest you, visit [www.officemax.com](http://www.officemax.com) and use the store finder.





Since 1958, thousands of Milwaukee area homeowners have trusted **J & B Construction**. We look forward to having the opportunity to earn your trust.

**The Exterior Home Improvement Company You Can Trust!**  
**RESIDENTIAL & COMMERCIAL ROOFING • SIDING • WINDOWS • DOORS**



We invite you to refer J & B to your customers.

(262) 437-0537

www.jandbconstruction.com  
 W140 N10589 Fond du Lac Avenue  
 Unit C Germantown, WI

**J & B**  
**Construction Co., Inc.**  
 Residential & Commercial



*"We provide knowledgeable and reliable staff to help with your inspection needs."*

Scott Cline, President

**2 Certified WAHI Arbitration Inspectors on Staff**

**Board of Directors**

<b>President</b> Mike Von Gunten (262) 945-2446	Kent Schwanke (800) 585-4708
<b>Vice President</b> Doug Hoerth (920) 375-0723	David Strandburg (608) 255-3966
<b>Secretary</b> Julie Arnstein (877) 399-9244	Mark Thomas (414) 486-2367
<b>Treasurer</b> Tom Greenwaldt (262) 547-3678	<b>Executive Director</b> Julie Arnstein (877) 399-9244
<b>Past President</b> Tom Kruse (608) 782-8831	<b>Central Wisc. Chapter</b> Rich Duerkop, President (715) 241-8222
<b>Members-at-Large</b> Troy Beasley (414) 737-2721	<b>Chippewa Valley Chapter</b> Dave Waraxa, President (608) 534-7709
Andy Helgeson (262) 377-0751	<b>Fox Valley Chapter</b> Dave Pribyl, President (920) 660-3000
Richard Ida (800) 358-7019	<b>Madison Chapter</b> Dennis Kruger, President (608) 835-5395
Ron Miller (608) 832-6630	<b>Milwaukee Chapter</b> Scot McLean, President (414) 228-6573
Glenn Schmidt (920) 923-0440	
Jerrold Schneider (715) 234-4541	

**Statewide WAHI Committees**

<b>Affiliates</b> Mark Thomas, Chair Doug Hoerth • Greg Pipito	<b>Legislative</b> Ron Miller, Chair Mark Jankowski Dave Kolesari • Mark Thomas
<b>Arbitration</b> Tom Feiza, Chair Jay Balin • Troy Beasley Richard Gotz • Doug Hoerth Tom Kruse • Dan Rouse Gene Sowiewa • Mark Thomas Roy Wagner • Harry Weiler	<b>Membership</b> Rob Fischer, Chair Paul Birschbach • Roger Kautz Steve Rolling • Jerry Schneider
<b>Audit</b> Tom Greenwaldt, Chair Richard Horan • Scott Jarvis Joe Perlock • Glenn Schmidt Mike Von Gunten	<b>Message Board/Web Site</b> Mark Thomas, Chair Cassidy Kuchenbecker
<b>Clearinghouse (subcommittee of Legislative)</b> Don Robbins, Chair	<b>Nominations/Elections</b> Andy Helgeson, Chair Rich Duerkop • Dennis Kruger Scot McLean • Dave Pribyl Dave Waraxa
<b>Education</b> Tom Feiza, Co-Chair Mark Thomas, Co-Chair Tom Kruse • John Moore	<b>Public Relations</b> Bob Turicik, Chair Troy Beasley • Bruce Low Nick Petrie • Dan Rouse Dave VanderHeiden
<b>Education House</b> Mike von Gunten, Chair	<b>Rules &amp; Bylaws</b> Andy Helgeson, Chair Erick Beck • Tom Dempsey
	<b>WAHI Legal Support (WLS)</b> Tom Feiza, Chair Ron Miller • Mark Thomas