Official Publication of the Wisconsin Association of Home Inspectors, Inc.





President

October 2023 Vol. 27, Issue 10 www.wahigroup.com

## WAHI Fall 2023 Education House and Training Seminar November 10th and 11th <u>The Embassy Suites in Brookfield</u>

Earn up to 15 credits! Details and Registration <u>HERE</u>!

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Hello WAHI Members,

While writing this month's article, I received an email from Julie announcing registration for our WAHI Fall 2023 Education House and Training Seminar is open. I encourage everyone who is able to attend to sign up for both Friday's Education House and Saturday's Seminar! We'll be following the same successful format started this past spring where our WAHI Pre-Licensing Home Inspector Training Course is held the same week as the seminar and concludes with the Education House. I look forward to seeing you all at the Friday night cocktail party to share exchange some stories (tall tales?) about the year so far! See the banner above for all the details and registration.

We are still in a tough real estate market where waiving contingencies in offers is still common practice. I recently received a Facebook article from a WAHI member posted by a realtor in his area encouraging buyers and sellers to be "flexible" when it comes to contingencies. Now it's one thing for realtors to advise their clients of the options available to them, but I think it is a slippery slope for realtors to encourage their buyers to "Skip the Contingencies". To avoid losing inspections altogether, I have been informing realtors that refer me on a regular basis that I perform pre-listing and post-closing inspections, in addition to traditional pre-sale inspections. You might be surprised how many realtors don't know all the services we can provide - be sure to tell them! So far these inspections are comprising about 30% of my total inspection business for the year.

(continued on pg. 4)

# CHAPTER UPDATES



NEXT MEETING: Wednesday, October 18th Social at 6:00 pm & Meeting/Dinner/Education at 6:30 pm Sconni's Alehouse & Eatery, 1239 Schofield Ave, Schofield, WI 54467 Education: To Be Announced

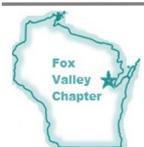
For speaker information, or to provide a suggestion/lead, please contact the Chapter President, Mike Carson 715.212.4051



#### NEXT MEETING: Wednesday, October 4th

Check-in by 5:15 pm & Meeting/Dinner/Education to follow Hangar 54 Grill (in CV airport), 3800 Starr Ave, Eau Claire, WI 54703 Education: Jason Vieth, Vieth Electric Jason will cover main panels, sub panels, gas piping grounding and general electric principles.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Co-Chairs, Matthew Hell 715.497.5632 and Pete Saltness 715.829.7348



#### NEXT MEETING: Tuesday, October 17th

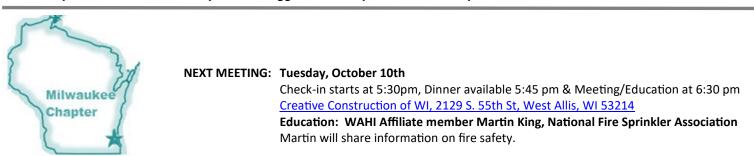
Check-in at 5:30 pm & Roundtable/Meeting/Dinner/Education at 6:00 pm <u>Waverly Beach, N8870 Fire Lane 2, Menasha, WI 54952</u> Education: Affiliate member Joe Waltenberry, Accurate Airtight Exteriors Joe will address building science principles and explain the benefits of energy audits, air sealing and proper insulation.

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Scott Hansen at 920.716.3025



NEXT MEETING: Wednesday, October 11th Check-in starts at 5:30 pm & Meeting/Dinner/Education at 6:00 pm VFW Stoughton Post #328, 200 Veterans Rd, Stoughton, WI 53589 Education: WAHI Home Inspector member Jim Belanger Jim will provide a presentation on the "Psychology of Home Inspections."

For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair, Ron Miller at 608.235.9836



For speaker information, or to provide a suggestion/lead, please contact Chapter Education Chair Bingo Emmons at 414.397.4072

# WHAT'S HAPPENING - SEPTEMBER 2023

Here is a brief preview of what lay ahead. If anyone would ever like further information on something mentioned in this piece, just let me know - julie@wahigroup.com or 414.299.9766.

- Fall 2023 Education House and Training Seminar: Join us Friday, November 10th and Saturday, November 11th. This training will be held at the Embassy Suites on Moorland Rd. in Brookfield. Click <u>HERE</u> for details and registration.
- WAHI Booth at the Wisconsin Realtors Association (WRA) October 1-3: See page 6 in this newsletter for details on how to volunteer to help staff the WAHI booth...I guarantee you'll have some fun while you're at it!
- WAHI Pre-Licensing Home Inspector Training Program: Registration is underway for our 4th 40-hour training course in Milwaukee! Lead instructors Ron Miller and David Strandberg will prepare a new group of students to enter the home inspection industry with classroom training on Monday, Tuesday and Wednesday. On Thursday and Friday, Ron and David will be joined by several experienced WAHI inspectors who will work one-on-one with the students for the Field Training portion. WAHI is very proud of this newest training program. This class is scheduled for Monday, November 6th through Friday, November 10th in Milwaukee, in conjunction with our WAHI Fall 2023 Education House and Training Seminar. Please...SPREAD THE WORD!
- Marketing WAHI: The new Marketing Committee continues to meet to determine the best way to spread the WAHI Word! We need to let home inspectors - existing and newly licensed - who are not yet a part of our great association, know that we exist and why they need to be a member! We need to better market our training programs - in-person and online. If marketing is an area of interest or expertise of yours, let me know - love to add you to the committee!
- WAHI Online Education: By now I hope you have checked out our streamlined process to earn continuing education credit through WAHI when you can't attend your chapter meeting, a seminar or just want to get smarter! See page 10 in this newsletter for all the details.
- Political Action Committee (PAC): Attending fundraisers for candidates who serve on committees that directly, as well as indirectly, affect the home inspection industry is the reason WAHI started a PAC this is how we create and/or further develop WAHI-awareness! We continue to seek PAC Committee members and member contributions to fund the PAC. See page 6 in this newsletter for further information.
- Affiliate Membership Drive: WAHI is in the midst of a membership drive to bring contractors, service providers and Realtors into the association. This effort will create a mutual understanding of what "they do" and what "you do" and benefit all! If you have names of quality people you share with your home inspection clients (who are not yet members of WAHI), please share those names with your Chapter-Elected Member at Large!
- YOUR Profile on the WAHI Website: Reminder...add a photo, add your logo, submit a Testimonial to be included as a Featured Member on the Home Page, detail your Services Provided, etc. Make your profile POP!



Julie Arnstein Executive Director

You can add your photo, logo, services provided, a testimonial and/or a link to your website to your WAHI profile!

See page 10 in this newsletter for step by step instructions OR submit additions to me at: julie@wahigroup.com

# PRESIDENT (cont'd)

After being elected, I mentioned one of the things I wanted to accomplish during my presidency was to address the difference between inspecting a condo, which is not covered in our standards, and a single-family home. Adding or amending the State Standards of Practice to address condos could prove to be a time-consuming, difficult process and may take us down a path with the legislature that we don't want to travel, so updating our pre-inspection agreement seems like the way to proceed. I received one agreement from a member who added some "condo language" - I would encourage anyone who has done the same (or has thoughts on this topic) to share theirs as well. As information is collected, I will share it in future articles for further discussion.

Best, David Nason



Dan Jensen (Milwaukee) Associate Student Member 920.948.7631 danjensen13@gmail.com

## Dave Paeske (Milwaukee)

Affiliate Member offering residential and light commercial flooring and carpeting Floor Coverings International Milwaukee 262.424.0768 <u>dave.paeske@fcifloors.com</u> https://mkesouth.floorcoveringsinternational.com



# INCREASING WAHI AWARENESS with the WAHI PAC

In early 2022, WAHI chapters polled their members at monthly meetings to gauge the level of interest in starting a Political Action Committee (PAC). The primary reason in starting the WAHI PAC was to increase awareness with state legislators. The response was favorable and a WAHI PAC was formed. The needs of this committee are 2-fold.

First, we needed to fund the PAC to enable WAHI to make contributions to fundraising efforts and/or attend events. PAC funds are used to attend fundraisers of legislators involved in and/or serving on a committee that impacts the home inspection industry. The funds are not to be used to support (i.e. endorse) any specific candidates running for office.

WAHI is grateful to the following members who generously contributed to our 1st plea last summer:

- Jameel Dawan Denny Kruger Ron Miller Sean Martinson
- David Nason Glenn Borucki Ken Smith Jill Hauk

Terry Elliot Dan Reik Scot McLean Jeff Ellsworth Willy Wayne Al Weiland Riley Schuster Frank Raupp

Our second need was to *populate* the PAC. WAHI's goal is to have 2 members from each chapter serve on this committee. This is important in the event a fundraiser is held in a particular area of the state, with the thought that at least one of 2 members would be able to attend the event to represent WAHI.

We are still seeking both - funds and committee members. Please contact WAHI Executive Director Julie Arnstein with interest in either or both needs - with any questions of course too! - <u>julie@wahigroup.com</u> or 414.531.3199.







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Radon and mold and drone liability Each service helps buyers find defects in a jiffy Pest coverage for termites and bats with wings These are a few of our favorite things

## GIFT YOUR CLIENTS MORE SERVICES AND YOURSELF MORE PROTECTION WITH ENDORSEMENTS FOR ANCILLARY SERVICES

Call 866-916-9419 or visit inspectorproinsurance.com



# See page 9 for an informative article provided by InspectorPro

This article is the sole opinion of the author. WAHI strongly advises you to explore any specialized training and/or certification necessary to perform additional services as a part of your inspections.

# **BEFORE-YOU-GO PRACTICES FOR HOME INSPECTORS**

By Alyssa Cink, Marketing Content Editor at InspectorPro Insurance

How much is on your mind while performing a home inspection?

Probably a lot. You're watching the clock to wrap things up before the client arrives, or before the seller wants everything done. You have another inspection in a few hours, and it's in the next town over. You need to write a report and make it home in time to prepare for that meeting with your local inspector chapter. Naturally, there's also your home inspection standards of practice (SOP), taking photos, and other duties to juggle at each property.

Luckily, if you've been in this industry for a few years, you likely have a tried and tested routine to get you through each day. It keeps you consistent and opens up more brainpower for other daily stressors, like unpredicted weather changes, technological difficulties, and traffic.



There's another routine to consider—the one that keeps you from second-guessing those common anxieties, like: Did I lock every door, including the one to the backyard? Did I remember to turn off the stove?

It's the post-inspection or lockup routine. It outlines before-you-go practices for home inspectors who want to prevent small missteps and liability while preparing to leave the property. To help you achieve the best course of action after your inspections, here are a few steps to consider.

Before you leave the property, remember to:

### 1. Do a general sweep.

When a seller grants you access to their home, and you know you'll be the only one present during that time window, it doesn't hurt to do a cursory walkthrough before leaving.

Keep an eye out. Does anything seem unusual or out of sorts? Do you observe signs of someone entering the house during the inspection who wasn't supposed to be there? Did you accidentally leave something on the floor that could become a tripping hazard?

Setting aside those few minutes at the end of the inspection allows you to pause and look around without rushing. Nine times out of 10, you won't find anything. Even then, if someone tries to pin third party property damage or bodily injury on you, you'll have extra confidence that you've left the property just as you found it.

### 2. Shut all windows.

Depending on your home inspection standards of practice, you likely open (or try to open) a few windows during each inspection. If you haven't already, add a note to your walkthrough routine to verify you shut those windows.

For home inspectors, this before-you-go practice will eliminate a few worst-case possibilities. For example, you'll prevent people or animals from crawling through the window and causing damage to the property. (It sounds outlandish, but yes, inspectors have faced claims for damage caused by wildlife, like squirrels.) Alternatively, you might prevent water damage to the floors, walls, or furniture on a rainy and windy day.

READ MORE

## See our ad on page 8!

**The WAHI Inspector** 

# WAHI'S NEW ONLINE EDUCATION CATALOG

WAHI is excited to announce that our recorded monthly chapter meetings will now be available for easy access through our WAHI website! Select your topic, make your payment, receive the link to the WAHI YouTube Channel, submit Q&A plus Password to earn CE credits and receive your CE Certificate - it's ALL there!

WAHI wants to thank Chippewa Valley Home Inspector member Marc Steig for the tremendous job he has done consistently recording his local chapter meetings since COVID hit us! Online education was not a path WAHI had gone down yet and Marc stepped up to the challenge and made it possible for our members to obtain their continuing education through WAHI during COVID and beyond! Many members took advantage of this option while COVID concerns were high and continue to do so.

Our thanks also go out to Madison Chapter Home Inspector member Misty Russell. In addition to home inspection, Misty has a strong interest and aptitude in web design, SEO and pretty much "all things internet." Misty developed our new Online Education Catalog page and all the steps that will take you to your Certificate of Completion.

# UPDATE YOUR WAHI PROFILE IN 5 EASY STEPS

- 1. Go to <u>www.wahigroup.com</u>.
- From the Home Page upper right corner, select "LOG IN."
  ENTER your email address on file with WAHI and password.
  \*If you have guestions, contact Julie at julie@wahigroup.com.
- 3. Once logged in, the upper right corner shows your name, "Change Password" and "Log Out." **CLICK on your name**.
- 4. You should now be on the "My Profile" page.

Select "EDIT PROFILE" in the gray rectangular box.

5. After making your updates, **select** "SAVE" in the gray rectangular box at the bottom of the page.

Not every homeowner/inspector interaction goes smoothly. Although all members are encouraged to make every effort to resolve disputes on their own, we know that is not always successful.

WAHI's Dispute Resolution Program is here for you during those difficult times.

For information, please contact: WAHI President and Arbitration Chair David Nason at 262,443,8958

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Construction Dispute Resolution Services (CDRS) President & CEO Peter Merrill at 505.473.7733

WAHI was recently asked, and answered, a question presented by a Home Inspector member on the "cusp" of retirement.

Must a home inspector continue his/her WAHI membership for the 2-year liability period following retirement to take advantage of the arbitration system in the event of a claim?

If so, at what level...Home Inspector member or Retired member?

While WAHI would appreciate your continued support and involvement as a Retired member, it is not required. Currently, if a Home Inspector member has not renewed their state license they are eligible to renew their membership in WAHI at the Retired status.

# MEMBERS ONLY INTERACTIVE FORUM

It has come to our attention that many of you may be unaware the WAHI website hosts an interactive forum on the Members Only page.

We encourage all members to check it out!

This is a very useful tool for communicating directly with fellow members and with our large membership, chances are very good that you will find someone who has a shared experience similar to yours or an answer to your question!

To access the forum section of the website you need to log-in to the website.

See page 10 for step-by-step instructions to log-in to your profile and make use of this additional "tool" and benefit WAHI offers to their members.

# WAHI LEGAL SUPPORT

### Affiliate member Attorney Lauren Triebenbach of Michael Best and Friedrich offers a risk-free, INITIAL consultation to WAHI members with legal concerns. WAHI members have the right to contact any attorney of their choice. Should a WAHI member decide to work with Lauren, the steps below, provided by Lauren, provide an explanation of her services.

- 1. If you receive an email, letter, text, or pleading from a customer, please contact my office.
- 2. I will ask that you provide me with the communication you received plus your inspection agreement and report. If there are other communications related to the claim, I will ask for those too.
- 3. After I review your documents, I will schedule a time to talk to you. Calls generally last 15-30 minutes. I will discuss with you your options, which could include working it out on your own, engaging me to respond on your behalf, or tendering the claim to your insurance company. The strategy I discuss will be based on your specific claim, whether litigation or arbitration has already been initiated, and whether your inspection agreement specifies arbitration as the method of dispute resolution.
- 4. If you don't hire me, you don't get a bill. If you do hire me, the time spent reviewing the case will be included in the final billing.
- 5. Knowledge is power. I want inspectors to know their options so they can the decision that's best for them and their business.

Visit the WAHI Affiliate Member page to contact Lauren: <u>https://wahigroup.com/Affiiate-Members/</u>



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- Decorative Masonry
- Chimney Sweeping and Inspections
- Water Leak Diagnosis and Repair

Visit our website for more details to see photos of our work - www.smokestacks.net

# STAY IN TOUCH WITH THE WAHI FACEBOOK PAGE



Our WAHI Facebook community provides the perfect opportunity to: post minutes, make chapter announcements, post meeting changes, start a dialog/ask questions of other inspectors or just see what your fellow WAHI members have been up to.

If you have any questions, please contact:

Bob Turicik 920.892.7654 or homereview@wi.rr.com



414.299.9766

# IMPORTANT ARBITRATION INFORMATION

At a recent seminar Peter Merrill, President and CEO of Construction Dispute Resolution Services (CDRS), WAHI's current arbitration service provider, reminded everyone of the value of arbitration and your rights to go that route when it is in your signed agreement. In addition, Brianne Smith, of Inspector Pro Insurance, shared her insight on arbitration from the point of view of an insurer. Peter's focused on two main points: 1) A CDRS trained arbiter will always make his/her decision based on the contract in place between the two parties. 2) Any judge that dismisses an arbitration clause in an agreement or contract signed by both parties is breaking federal law. Brianne expressed Inspector Pro's confidence in CDRS to arbitrate complaints fairly and the importance of having your inspection agreement signed **before you begin** any part of a home inspection. See more details on their joint presentation in my full article on page 8 of the <u>September 2022 WAHI</u> <u>Inspector</u>.

Last summer a WAHI member had a previous customer file for arbitration AF-TER the 2 year statute of limitations had expired. The inspector still had to respond to the arbitration but rather than going through the full arbitration process, the inspector requested a much shorter process called a Documents Only Arbitration. **It is up to the inspector to make that request.** See my full article on this situation as well as your rights, and what is your responsibility, when faced with an arbitration on page 4 in the <u>September 2022 WAHI</u> <u>Inspector</u>.

I welcome any member with questions or concerns about WAHI's arbitration program to contact me. Peter Merrill's contact information can be found at: <u>https://www.constructiondisputes-cdrs.com/index.htm</u>. Note: Peter prefers phone calls rather than reply to long emails.

The WAHI Arbitration Committee is made aware of arbitrations involving WAHI members that are handled by CDRS. For privacy reasons, the Committee is not given the personal or business names of the parties involved with the arbitration, only the complaint details and the decision made. I am grateful for the candor of the member involved in the case cited above. I ask all members involved in an arbitration to provide feedback about their experience with the arbitration process. The member may remain anonymous, if they desire, and can provide the amount of feedback they are comfortable with. Any information you share will be very beneficial to WAHI, your fellow members and the continued success of arbitration as a path for conflict resolution.



David Nason President and Arbitration Chair

Feel free to contact me: 262.443.8958 or bestinspectionsllc@gmail.com

# AFFILIATE MEMBERSHIP GROWTH...REALTORS!

WAHI is embarking on a Realtor Affiliate Membership Drive and Contest. The goal of this effort is to:

- Develop a better understanding of the 2 "entwined" industries - responsibility to own client, legal/statutory responsibilities, ethical responsibilities, limitations, etc.
- Foster (and maintain!) relationships of respect between individual Home Inspector and Realtor Affiliate members. This could have a very positive impact for you and your client on the whole process given the fact that the 2 industries "work" in such close proximity.

The rules are simple...

- 1. The new Realtor Affiliate member must be a paying member, not the recipient of a complimentary membership for speaking at a chapter meeting or seminar.
- Direct interested Realtors to the Member Benefits page on the WAHI website to complete an online application - <u>https://</u> <u>wahigroup.com/Member-Benefits</u>

To encourage everyone's competitive spirit, WAHI is offering a prize to the member who brings in the most new Realtor Affiliate members by October 31, 2023 (2 minimum). The "prize" for the winning member is complimentary attendance at an upcoming WAHI Training Seminar - the Saturday portion of our biannual training events - a \$200 prize!



Ron Miller Membership Chair

## Please contact me:

ronmiller547@gmail.com or 608.235.9835

# WRA CONVENTION

The 2023 Wisconsin Realtors Association (WRA) Convention is scheduled for Monday, October 2nd and Tuesday, October 3rd at The Kalahari in the WI Dells and WAHI will again have a booth during the show!

WAHI Public Relations Chair, Bob Turicik, is again coordinating the booth and the WAHI volunteer "staff".
 Booth hours are Monday, October 2nd, from 8:30 AM to 6:00 PM and Tuesday, October 3rd, from 8:00 AM to 1:00 PM. Volunteers are needed for set up/break down time before and after as well.

If you are interested in volunteering for a shift to represent our GREAT association, please contact Bob Turicik at <u>homereview@wi.rr.com</u>. Be sure to include the day and timeframe you are available to help!

In recent months several WAHI members have considered adding commercial inspections to their services and wondered if WAHI may have any plans to include commercial inspections in an upcoming seminar.

I shared that information with the WAHI Board of Directors and, in return, received what I consider several well thought out responses. As always, decisions like this are ENTIRELY up to you as a business owner but, based on the general consensus among the Board, I do not see WAHI offering a commercial inspection training course anytime soon. I am sharing their "cautionary comments" below.

### Words of Caution #1

You can't cover commercial inspections in 1-2 days. Commercial is a different creature. Some inspectors will say that they offer "light" commercial inspections - there is no such thing, either it is, or it is not. Also, there is no state certification required but there are standards out there for commercial inspections.

I see a great many inspectors that use our WAHI <u>residential</u> agreement and wordsmith it for commercial. Also, a great number use a residential report form for commercial use and just change a few things. Not a good practice.

### Words of Caution #2

Commercial work is an entirely different world! You don't actually do an inspection - it's a Property Condition Assessment with the inspector performing a Walk-Through Survey (based on ASTM Standards which are the most commonly used standards). An analogy would be the difference between high school or college sports and the Pro's. I'm not aware of any State or Federal standards for this and anyone doing them uses the ASTM or whatever they choose. There are groups offering commercial inspection training with courses usually at least a week long.

Everything is different from what WAHI does. Most of the inspectors doing commercial are long time inspectors with years of experience who decide to branch out or they have a specialized background geared toward this. I highly discourage most inspectors from doing this - you're generally dealing with the big boys who have the wherewithal to crush you!

### Words of Cautions #3

Commercial Inspections do not have standards of practice. The reason WAHI pushed for mandated home inspection standards is that attorneys were suing home inspectors over negligence based on their and the client's *opinion* of what *should be* included in standard home inspection - E & O insurance was three to four times the cost, with much larger deductibles, than what it is now. It is far easier to train someone to do a home inspection by using the standards. A course offered in Toronto barely scratches the surface of the technical knowledge you better have to stay out of court doing commercial inspections.

### Words of Cautions #4

Commercial is a different animal. The inspections depends on the type of building it is and there are many types, even multiple types mixed together in some instances. These generally require hiring a commercial HVAC tech and Electrician, many times a Mason and/or Structural Engineer. The commercial training I had through House-Master was a full week long. It was called Commercial Property Assessment (not an inspection) and had an Agreement tailored to the specific requirements of that property.

Please contact me with any questions or comments - julie@wahigroup.com or 414.299.9766

A realtor contacted me regarding a WAHI inspector who turned off 2 video cameras in a home he was inspecting. The agent was calling for clarification as she was not certain what the rules are concerning recording devices. At the time of the inspection, the inspector explained he disengaged the 2 cameras in order to be compliant with the State Statutes - he explained that if his actions and any commentary were recorded and viewed by a party of than his client he would be in violation of State Statute 440.975

(7) A home inspector may not do any of the following:

(b) Deliver a home inspection report to any person other than the client without the client's consent.

In the inspector's mind, by being filmed, he was "delivering" contents of his report to someone other than his client. I reached out to the Department of Safety and Professional Services (DSPS) to see how they would view this situation should someone file a complaint.

The Department would not view it as the inspector did. They said that video surveillance does not fall under sharing contents of the inspection and/or an inspection report. State Statute 440.975 (3) reads as follows:

After completing a home inspection, a home inspector shall submit a <u>WRITTEN</u> report to a client that does all of the following: etc. etc. (See 440.975 (3) (a-d) for remaining details)

In January 2020, Senate Bill 247 passed and a portion reads as follows:

995.60 (2) USE OF SURVEILLANCE DEVICES. Except as provided under sub. (3), an owner of real estate may use a surveillance device in or on the real estate to observe or record an individual who is present in or on the real estate for a private showing, open house, or other viewing of the real estate in connection with the owner's attempt to sell the real estate.

At the WAHI Spring 2019 Training Seminar, a speaker touched on surveillance cameras. He suggested attendees seek legal advice regarding privacy/disclosure rules in our state and/or add a disclaimer to their report. Something along the lines of:

We will make every reasonable effort to keep the results of the inspection confidential and will provide a report to you only (unless otherwise directed by you in writing). However, we have no control over home security surveillance systems that may be present and activated during the inspection, and it is possible that other parties might observe the inspection without our knowledge.

Please contact me with any questions or concerns - julie@wahigroup.com or 414.299.9766

Our Welcome Committee is intended to do just that....*welcome* our new members into WAHI. As a new member, expect a call from a member from your chapter. If you are a "newer" member – maybe you joined a while ago but haven't yet attended a meeting - feel free to reach out to a committee member from your chapter and make arrangements to meet at the next or an upcoming meeting.

We want our new members to feel "welcome", feel a connection with the group... and the members listed below are the right people to do that!

## CENTRAL

Mike Carson - 715.212.4051 or <u>carsonhomeinspector@gmail.com</u> Paul Zenker - 715-303-1937 or <u>pzenker@onpointwisconsin.com</u> Kyle Zimmermann - 715.897.3636 or <u>kyle@royaltinspections.com</u>

## CHIPPEWA VALLEY

Jon Hempel - 715.210.3217 or jhempel@newageinspection.com Marc Steig - 715.797.1475 or inspectormarc3@gmail.com

## FOX VALLEY

Dave Brading - 920.889.2120 or <u>dave.brading@yahoo.com</u> Bob Turicik - 920.946.0433 or <u>homereview@wi.rr.com</u>

## MADISON

Sean Martinsen - 608.206.1108 or <u>sktailhook@yahoo.com</u> Rich Reinart - 608.535.9206 or <u>thehomeinspectorllcwi@gmail.com</u>

# MILWAUKEE

Nick Hammetter - 414.412.2637 or <u>humblehomeinspector@gmail.com</u> Andy Helgeson - 414.315.0266 or <u>helge4674@outlook.com</u>

Thank you all for stepping up to serve on one of the **most important** committees within the WAHI organization!

# **BOARD OF DIRECTORS**

President David Nason 262.443.8958

Vice President Terry Elliott 715.577.4211

Secretary & Executive Director Julie Arnstein 414.299.9466

Treasurer Andy Helgeson 262.377.0751

Past President Ric Thompson 920.410.6682

#### Members-at-Large

Mike Carson 715.212.4051

Todd Jones 414.477.3775

Sean Martinson 608.206.1108

Scot McLean 414.228.6573 Ron Miller 608.235.9836

Ken Smith 608.352.0530

Marc Steig 715.797.1474

Dave Welch 715.382.6058

Jim Weyenberg 920.850.5890

### **Chapter Presidents**

**Central** Mike Carson 715.212.4051

Chippewa Valley Marc Steig 715.797.1474

Fox Valley Ric Thompson 920.410.6682

Madison Sean Martinson 608.206.1108

Milwaukee Jim Oezer 262.636.0909

# WAHI COMMITTEES

### Arbitration

David Nason, Chair Ron Nohre

### Audit

Andy Helgeson, Chair Dave Corby James Davis Randy Gilson Misty Russell Blake Teschner

Education John Moore, Chair Mike Carson Bingo Emmons Scott Hansen Matthew Hell Ron Miller Pete Saltness

**Education House** Mike Carson, Chair

**Legislative** Ken Smith, Chair David Strandberg

Long Term Planning Andy Helgeson, Chair Tom Beatty Mike Carson Terry Elliott Rich Reinart Ric Thompson

#### Membership

Ron Miller, Chair Mike Carson Brian Derewicz Ken Smith Marc Steig Dave Welch Jim Weyenberg

### Nominations/Elections

Andy Helgeson, Chair Mike Carson Sean Martison Jim Oezer Marc Steig Ric Thompson

**Public Relations** Bob Turicik, Chair Marc Steig

#### **Rules & By-laws**

Andy Helegeson, Chair Tom Greenwaldt Roger Kautz

Website Julie Arnstein Misty Russell

**Welcome** See page 18 in this newsletter

# **E&O INSURANCE FOR INSPECTORS**

### Allen Insurance Group

Phone: 800.474.4472 x172 Great service. Many choices and fee schedules. Covers radon too.

### Associations Liability Insurance Agency

Phone: 800.882.4410 Offers competitive rates, a low deductible and a package of Other benefits. Rates for commercial and residential inspections, not based on volume or revenue.

#### **Coverra Insurance Services**

535 Industrial Drive, Sparta, WI 54656 Contact: Jeff Ascher, 608.269.2127 Fax: 267.647.3247 jascher@coverrainsurance.com www.coverrainsurance.com

#### **Hanover Insurance**

330 E. Kilbourn Avenue, #650, Milwaukee, WI 53202 Contact: Jeff Frank, 414.221.0364 <u>jfrank@robertsonryan.com</u> www.robertsonryan.com

#### InspectorPro Insurance

2600 W. Executive Pkwy, Suite 500, Lehi, UT 84043 Contact: Brianne Meagan, 801.610.2723 or <u>bmeagan@citadelus.com</u> Fax: 801.610.2701 <u>www.inspectorproinsurance.com</u> Our free pre-claims assistance and risk management education decree

Our free pre-claims assistance and risk management education decrease how often claims arise. And our E&O and general liability insurance policies serve your unique business needs. Insuring elsewhere isn't worth the risk.

#### OREP

Phone: 888.347.5273 Includes premises coverage and most incidental coverage. Competitive rates.

#### **Radant-Advantage Ins Svs of Wausau**

2703 Rib Mountain Dr, Wausau, WI 54402 Contact: Sean Corsten, 715.845.9204 <u>seanc@aisofwausau.com</u> <u>www.advantagewausau.com</u>

### Vincent, Urban & Walker

Phone: 920.432.7246 Many types and companies. Services individual inspectors, fee based on volume. Covers radon too.

#### **Zolofra Insurance Agency**

Phone: 888.858.1777 www.allprocoverage.com

www.allprocoverage.com Multiple carriers. Coverage on mode and lead testing, septic, pest and pool inspections, prior acts, workers comp., commercial auto and more.